

Strengthening supplier cash flow through structured financing solutions.

Dealer Finance solutions help the anchor seller to ensure timely receivables by arranging financing for the dealer-distributor channel partners. It empowers the channel partners with uninterrupted inventories and ultimately helps the end consumers

Features:

- Financing support for dealer inventory purchases
- Flexible credit limits based on dealer requirements
- Improved liquidity for the channel partners
- Upfront or structured receivable financing with dealer networks
- Quick processing
- Strengthens dealer-supplier relationships
- Enhances liquidity across the distribution network

How it works?

- The dealer places an inventory order with the supplier
- The financing request is submitted to the Bank
- The Bank provides funds to facilitate upfront or early payment to the anchor OEM
- The dealer sells the inventory/finished goods in the market
- The financed amount is repaid to the Bank as per agreed terms

Advantages:

- Accelerate business growth for the anchor seller and OEMs through stronger dealer capability
- Dealers get easy access to funds for timely purchase
- Reduced days payable outstanding for the dealers

Note:

- The Bank may ask for other information, if required, to process the transaction
- Please contact any of our branches for further details

Disclaimer:

Product offering is subject to certain eligibility criteria as per Bank's internal policy and is subject to Bank's discretion.